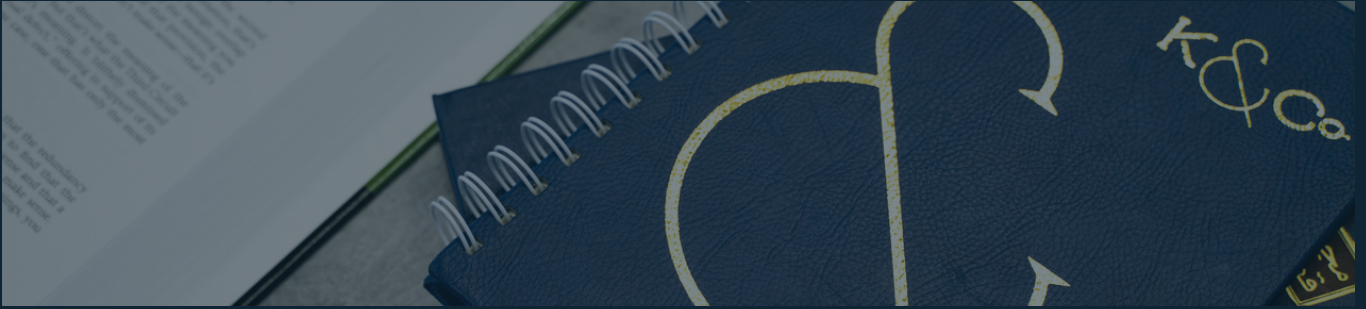




Al Khalili, Al Ghailani & Co. LLP

لخليلي والغيلاني وشركاؤهم للمحاماة والاستشارات القانونية



FIRM PROFILE



ABOUT THE FIRM

We would like to thank you for your trust and consideration of K&Co for the provision of legal service

Al Khalili, Al Ghailani & Co. ("**K&Co**") was established in 2018. Its four partners, Mohammed Al Khalili, Nasser Al Riyami, Sultan Al Ghafri and Maadh Al Ghailani are well-renowned for their extensive experience in their respective fields specializing in corporate, litigation, banking and finance, and dispute resolution. Our core team consists of the five partners alongside Senior Counsel, Robert Richmond and Partner, Nasser Abdullah Al Riyami.

K&Co. is an Omani led law firm that caters to local, government and international lead with a commitment to quality, compliance and the highest standards of professionalism.



OUR TEAM

At K&Co, we pride ourselves on our experience and expansive scope of legal services. Our exceptional standard of work is focused on timely delivery, cost efficiency, and the provision of tailor-made legal solutions, all of which has made us a respectable contender in the legal scene in Oman.

Through our team, we have proudly established a notable network across the globe that facilitates our understanding of our clients' industries when providing legal solutions. We proudly work regionally representing clients in Kuwait, Qatar, KSA and the UAE and through our work with regional partners.

CONTACT US



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PRACTICE AREAS AND SERVICES

K&Co. has an expansive range of services in the following practice areas. K&Co is continuously expanding its experience and expertise. Accordingly, we provide our clients with a tailor-made scope of services to cover their legal needs.

A FULL OUTLINE OF OUR INDUSTRY EXPERIENCE IS AVAILABLE UPON REQUEST



ARBITRATION



LITIGATION



DISPUTE
RESOLUTION



CORPORATE AND
COMMERCIAL



MERGERS AND
ACQUISITIONS



BANKING AND
FINANCE



AVIATION AND
SPACE LAW



HOSPITALITY AND
REAL ESTATE



TELECOMMUNICATIONS
AND TECHNOLOGY



MEET THE TEAM

MUSCAT, OMAN

THE PARTNERS



SULTAN AL GHAFRI

MANAGING PARTNER

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QUALIFICATIONS

Licensed to appear before Primary and Appeal Courts of Oman
Master of International Business from Paris Descartes University (Pairs5)
LLB in Law (Commercial Law Specialization) - Sultan Qaboos University

TECHNICAL PROFICIENCY

Sultan is a co-founder and Managing Partner at K&Co, co-heading the legal advisory and litigation team. His experience includes:

- Leading the litigation team in a \$41 million international arbitration dispute representing a notable international construction company.
- Leads the litigation in a \$16 million domestic arbitration dispute representing one of the leading construction companies in Oman.
- Advising one of the Pension State Funds to conclude a \$4.1 million joint venture agreement with a local company and another governmental entity in Oman.
- Drafted a \$10 million deal of warehouse investment for the State Pension Fund.
- Drafting and reviewing Integrated Touristic Complexes ("ITC") agreements, and drafting Sale-Purchase agreements for ITCs projects and major real estate projects and plot developments/
- Sultan is specialist also in handling and managing the financial structures of companies where he has led a liquidation team for works on a 5-star hotel in Oman and \$5 million name brand restaurant in Oman.

Litigation, Arbitration, Hospitality and Real Estate, Criminal, Corporate and Commercial, Labour, Tax Regulations





MAADH AL GHAILANI

PARTNER

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QUALIFICATIONS

Licensed to appear before the Primary and Appeal Courts of Oman

LLB in Law

Certified Arbitrator

TECHNICAL PROFICIENCY

- Maadh is a co-founding partner at Al Khalili, Al Ghailani & Co. LLP, co-heading the litigation team. Maadh is a pioneer in aviation, logistics and commercial cases in the Omani scene. He handled a number of multi-million cases relating to commercial and commercial criminal crimes, and by that making him a target to all major companies in the field.
- Has 14+ years in handling litigation cases related to aviation and has represented the most notable airlines within the region with a very high success rate.
- Represented numerous maritime cases including those relating to ship hijackings and a major shipping logistic issues requiring the arrest and holding of a cargo ship under Omani jurisdiction.
- Represented and defended insurance companies in maritime and aviation in legal cases and advisory works.
- Has represented and managed numerous major real-estate and development companies across all of Oman in various cases accumulating to over OMR 100 million.
- Provided advise to major banking corporation in Oman in a dispute valued at OMR 24 million.
- Has 14+ years in handling commercial and civil cases and is well-known for his skills in managing complex labour cases across Oman having managed numerous class-action cases with a exceptionally high success rate.
- Is recognized for his skills in attaining amicable settlements within disputes with one case resulting in a OMR 3.8 million pay-out.
- Maadh is a well-established criminal lawyer having advised and represented clients in the largest corruption, bribery and embezzlement cases within Oman some of which were valued at over OMR 50 million. He has provided his expertise across numerous sectors including medical , oil and gas, consumer protection and automobile industry.
- Maadh is a certified arbitrator and has arbitrated a USD 1 million case. He has throughout his career represented numerous clients through arbitral procedures some of which related to sport and athletics contracts.
- Maadh is well-versed in handling niche and technical aspects of the law having established contracts on energy and water supply between government authorities and subcontractors.
- Maadh in his previous work experience used to handle the works of Maersk in Oman, and is the trusted professional to handle aviation, transport and logistics cases and consultancy. Maadh regularly attends and presents in seminars and lectures on all aspects of the law, inclusive of aviation law.

Settlements, Personal Status, Tenancy, Civil, Labour, Commercial, Criminal, Litigation, Commercial Arbitration, Aviation



NASSER AL RIYAMI

PARTNER

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QUALIFICATIONS

Licensed to appear before Primary and Appeal Courts of Oman.

LLM in Corporate and Financial Law

LLB in Law (Commercial Law Specialization)

TECHNICAL PROFICIENCY

Nasser is a co-founding partner at K&Co, co-heading the corporate and legal advisory team. Nasser oversees the M&A transactions of K&Co's clients and currently heads the firms Business Development department. His experience includes:

- Negotiating a \$100 million deal for an investment fund established in the technology sector.
- Advised on a \$3.12 billion global acquisition of a major engineering firm.
- Drafting and negotiating a \$111.4 million shareholders agreement for a titanium project in Oman.
- Due diligence and drafting on a major cross border acquisition in the mining industry.
- Advised a governmental investment fund on the potential exit in a market leading company valued at approximately OMR 1.7 million.

His expertise extends across governing agreements, legal opinions, financial fraud, embezzlement and civil litigation. Nasser is known for his innovative approach to analysing the law and his expertise has been utilized in navigating uncharted territories within the law.

Corporate and Commercial, Mergers and Acquisitions, Cyber and Technology, Telecommunications, Embezzlement, Financial fraud, Company establishment, Arbitration advice, Liquidations, Aviation, Cryptocurrency





MOHAMMED AL KHALILI

PARTNER

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QUALIFICATIONS

Licensed to appear before the Primary and Appeal Courts of Oman

LLM in Corporate and Financial Law

LLB in Law (Commercial Law Specialization)

TECHNICAL PROFICIENCY

Mohammed is a co-founding partner at K&Co. and a well-established expert in the field of banking and facilities, including Islamic finance. He is currently co-heading the corporate and legal advisory team, drafting and reviewing governing documents, and oversees the M&A transactions of K&Co's clients. His expertise includes:

- Advising the government of Oman on the its largest ever issuance of International sukuk of USD \$2 billion.
- Drafted and reviews documents on a revolutionary development in Oman's logistics field relating to the introduction of drones in the region.
- Provided legal advisory and was key in resolving a major dispute in the mining industry.

Mohammed has advised the government of Oman on the country's largest debt capital markets issue at USD 5 billion in three tranches. He is a leading lawyer in different commercial Omani laws, with up close experience of the new commercial laws and the actual practice of the same.

Corporate and Commercial, Banking and Finance, FIDIC Construction Contracts, Islamic Finance, Arbitration, Company, Incorporation, Telecommunications and Technology, Maritime





NASSER ABDULLA AL RIYAMI

PARTNER

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QUALIFICATIONS

Licensed to appear before Supreme Court of Oman
Master of Criminology from Loughborough University Certified Arbitrator
LLB in Law from Ain Shams University, Cairo.

TECHNICAL PROFICIENCY

Prior to joining K&Co., Nasser excelled for over 32 years at the Public Prosecution in Oman ranking ultimately as Assistant Prosecutor General.

Over the years, Nasser has notable experience and success managing criminal cases having held various posts at the Public Prosecution from geographical posts to Head of Public Funds Crimes Department. He worked as a head of legal for the Directorate General of Passports and Residence, for seven years. During his 32 years of service, he got involved in drafting many laws and sub-laws, such as Civil status law, passport law, penal law, combating human trafficking law, to name but a few. He also participated in drafting court-martial law and was subsequently seconded to the Sultan's Armed Forces, for ten months (2008-2009).

Nasser retired from office in December 2020, at the post of Assistant Attorney-General, he was then in-charge for legal technical support office; head of Anti human trafficking department; and, editor in-chief for the "Community and Law" magazine, that he founded it in 2015. Immediately after retirement, Nasser got an offer from United Nations Office for Drugs and Crime (UNODC), for GCC, as a UN senior criminal justice expert on Trafficking in Persons (TiP) in the Arab Region. One of his main role brought in by this position is to provide lectures to judges, prosecutors, and police officers, in (TiP), and occasionally, in other legal areas. He is still working with the UNODC, from 2020, to date.

Nasser obtained his B.A. Law from Ain Shams University, Egypt in 1988. In 1999, was awarded MSc.

Criminology and Criminal Justice from Loughborough University, the United Kingdom. He is a well renowned jurist in the Sultanate and a regular speaker at legal events in Oman and abroad. Notably, Nasser is a qualified UN Trainer on Human Trafficking crimes and has joined K&Co. as a consultant and practitioner heading the Criminal Litigation Practice Department.

Criminal Law, Human Trafficking, Regulation, Litigation



COUNSEL TEAM



ROBERT JAMES RICHMOND

SENIOR COUNSEL

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QUALIFICATIONS

LLB (Honors) University of London
Barrister at Law (Advocate) England and Wales, Middle Temple, Inns of Court, London.

TECHNICAL PROFICIENCY

- Roberts expertise in telecommunications includes having performed start up in house legal services for Sohar International Port Company (10 years) , OMRAN (4 years) , Oman Air (8 years) and OAMC (4 years).
- Robert has over 40 years of experience as a Legal Adviser and Legal Consultant in Oman working at the highest levels of the Government and the commercial sector.
- Lately Robert has been advising various foreign companies on establishing operations in Oman and contractual arrangements with local partners/shareholders. (2019 to date)
- Robert supplied legal services for Myah Gulf Oman Desalination Company SAOC, providing in house legal advice on all aspects of the EPC and WPA and the preparation and review of correspondence with the EPC contractor and the concerned Government and Sector Authorities including OPWP. (2017 to 2019)
- Robert supplied services as a Legal Consultant to Oman Aviation SAOC, Salam Air SAOC, involved in all aspects of commercial contracts and also the setting up of inhouse legal departments. (2018 to 2019)
- Robert worked as a secondment from the Ministry of Legal Affairs to Oman Airports Management Co. SAOC. then as a Legal Consultant to OAMC from 1st October 2016 until April 2018. Assisted in the set up and training of the in-house legal department and the formulation of standard contracts and standard legal procedures, involved in all aspects of OAMC corporate legal services.
- Robert worked as a Senior Legal Adviser in the Ministry of Royal Diwan Affairs, then Cabinet of the Deputy Prime Minister for Legal Affairs and then Principal Legal Adviser in Ministry of Legal Affairs (Mustashar Awal Alif) and was involved in the drafting and establishment of the Sector Laws, and all aspects of the drafting of PPA's and WPA's. (September 1978 to 1st October 2016)

Hospitality and Real Estate, Government, Corporate and Commercial, Legal Advisory



THE ASSOCIATES



AHMED AL HINAI

SENIOR ASSOCIATE

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QUALIFICATIONS

Licensed to appear before Appeal Courts in Oman

Ahmed is K&Co's senior associate specialising litigation matter and managing the courts and ministries of the Sultanate of Oman. He has 11 years of experience in the field and is a notable rising figure in the industry. Since his addition to the K&Co team, he has been highly influential in the firms understanding of labour, civil, commercial and insurance cases.



HAMOOD AL SINAIDI

ASSOCIATE

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QUALIFICATIONS

Licensed to appear before Primary Courts in Oman
LLB in Law Jordanian University, Amman

Hamood obtained his LLB from the Jordanian University and currently operates under K&Co's litigation team. Prior to joining K&Co. trained under various judicial authorities and is considered a rising star in the field. Hamood is licensed to appear before the Primary Courts in Oman.



RUFAIDA AL ZADJALI

ASSOCIATE

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QUALIFICATIONS

Licensed Lawyer in Oman
LLB from the University of Sheffield, UK

Rufaida is an associate with an LLB from the University of Sheffield. She completed her internships at a number of institutions within both the public and private sector.

Throughout her experience, she managed to develop and optimize her expertise across multiple legal disciplines prior to joining K&Co. She has dealt with a variety of clients, both local and international, making her a vital part of K&Co's corporate and litigation team. She further specializes in multinational cross-border transactions and optimizes her skills in legal technology.

**ABDULLAH AL AUFİ**

JUNIOR ASSOCIATE

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+968 9581 2801**QUALIFICATIONS**

Licensed to appear before Primary Courts in Oman
LLB from Sultan Qaboos University

Abdullah is a Sultan Qaboos University graduate with his LLB. He completed his training at a number of legal organizations in Oman, including the Public Prosecution Department, and obtained his legal training certificate from the British Legal Center prior to joining K&Co.

Abdullah training developed his ability to manage commercial, labor and administrative cases. He currently represents K&Co as part of the Litigation team and is licensed to appear before the Primary Courts in Oman.

**JENNA AL BAKRY**

JUNIOR ASSOCIATE

jenna.albakry@kco.om
+968 94151409**QUALIFICATIONS**

Bachelors in Business Law and International Relations from Curtin University, Western Australia
SQE 2024 Candidate

Jenna is a lawyer being trained under K&Co's corporate team. She graduated from Curtin University with a Bachelor's degree in Business Law and International Relations and notably interned at the Chamber of Commerce and Industry in Western Australia. She is a current SQE Candidate and is expected to complete her journey by 2024.

Jenna is recognized for her skills in legal research and analysis and has since developed her skills in contract review and drafting, legal opinions and recovery procedures.

Alongside her role as a training lawyer, Jenna is a core member of the firm's marketing, business development team specialising in the preparation of tenders, proposals and brand development.

**ABDULLAH AL RAISI**

JUNIOR ASSOCIATE

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+968 97283950**QUALIFICATIONS**

LLB from the University of Leicester
LPC & LLM from the University of Law - Leeds

Abdullah is a lawyer being trained under K&Co's corporate team. Abdullah is a University of Leicester graduate with his LLB and he has also completed his LPC & LLM from the University of Law. He has completed his internships at number of law firms in Oman gaining notable insight into the field and legal system.



WORKSHOPS AND TRAINING



Alongside client-based legal services, K&Co proudly provides **legal-training services** to companies and entities looking to expand their understanding and compliance of the laws of the Sultanate of Oman. K&Co provides its legal training services on the different aspects of Oman's legal system and its laws including the Oman Labour Law.



Our training team is inclusive of our esteemed firm partners, Mohammed Al Khalili and Nasser Al Riyami's, both of whom are well-experienced lecturers having held classes at notable institutions across the Oman such as Sultan Qaboos University. The K&Co training has provided our expertise and legal know-how to some of the most notable companies and authorities in Oman. K&Co offers an interactive and engaging teaching style that aims to ensure the understanding of all participants through customised workshops, lectures, seminars and webinars.

“CUSTOMISED WORKSHOPS, LECTURES, SEMINARS AND WEBINARS”

All of our training courses are **tailor-made to our clients requirements** in the format, time and place most suitable to them. We may conduct any training, workshops, seminars or lectures in the client's preferred medium:

- in-person/online
- in our offices
- at the designated location of the client
- at a hired venue in accordance with the clients preference and budget.



WE COVER ALL ASPECTS OF OMANI LAW

Our training courses may be structured on any aspect of Omani Law. Our most frequently requested topics include:

- The Oman Labour Law
- Contracts and legal drafting
- Compliance with regulations of relevant legal authorities
- Detailed overview of specified laws of the Sultanate of Oman